

## QUESTIONS FOR REFLECTION

- Do you chalk up your success up to luck, timing, or error?
- Do you believe "if I can do it, anyone can"?
- Do you agonize over the smallest flaws in your work?
- Are you crushed by constructive criticism, seeing it as evidence of your ineptness?
- When you succeed, do you secretly feel like you fooled them again?
- Do you worry that it's a matter of time before you're "found out"?

## SIGNS OF IMPOSTER SYNDROME

- > Feel undeserving of successes
- > Do not internalize accomplishments
- > Attribute success to factors other than ability
- > Believe others overestimate abilities
- > See failure perpetually looming
- > Doubt ability to repeat accomplishments
- > Feel relief rather than joy when succeeding
- > Fear exposure as an imposter or fraud

### IT'S COMMON

• In a study of 1,326 women in academia:

- 5% had <u>low</u> imposter syndrome characteristics
- 29% had <u>moderate</u> imposter syndrome characteristics
- 46% had <u>frequent</u> imposter syndrome characteristics
- 20% had <u>intense</u> imposter syndrome characteristics (Vaughn et al., 2019).
- Notably, found in all academic levels, from new graduate students to senior administrators.

#### **MOST LIKELY AMONG:**

- *High achievers*. It is most often found among extremely capable individuals and those with advanced degrees, not people who are actually impostors.
- *Perfectionists*. Perfectionism is highly correlated with imposter syndrome.
- *Women*. Though both men and women can suffer from imposter syndrome, it's more common among women.

# **MORE PREVALENT:**

- Women in male dominated fields (Parkman, 2016).
- People of color (Cokely et al., 2013).
- Those embarking on new challenges, such as starting a new job (Vaughn et al., 2019).
- Careers with subjective measures of success, like creative arts (Parkman, 2016).

# **REASONS WHY PEOPLE MAY FEEL LIKE IMPOSTERS:**

• How people were raised.

- Discouraging messages can impact selfexpectations, confidence, and feelings of competence.
  - For example, did accomplishments go unnoticed?
  - •How was success defined?

# **REASONS WHY PEOPLE MAY FEEL LIKE IMPOSTERS:**

# • Working in an organizational culture that feeds self-doubt.

- Competitive
- Lack of mentorship

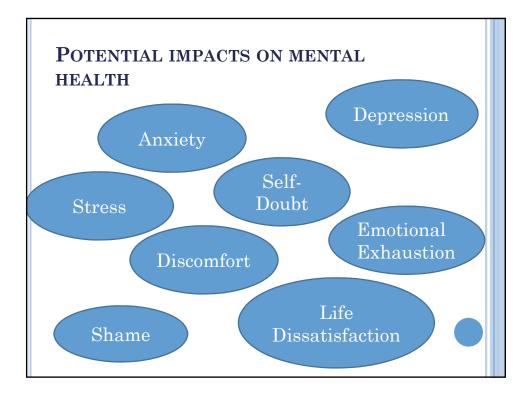
# **REASONS WHY PEOPLE MAY FEEL LIKE IMPOSTERS:**

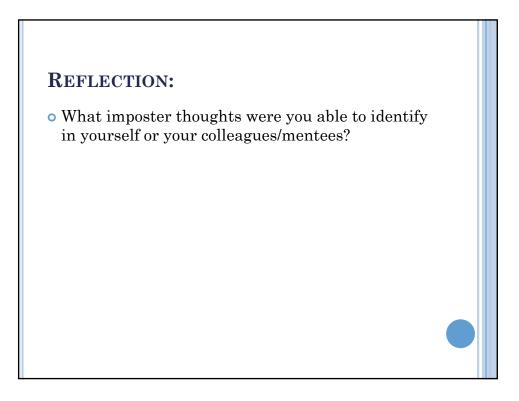
#### • Being an "outsider."

• When you're an outsider, it's easy to sense that you're wearing a mask.

#### • Examples:

- •Working outside of your home country
- First-generation college student
- •Woman in a male-dominated field
- Person of color on a predominately white campus







#### • Over preparing and hard work

- Rely on extraordinary effort and obsessing over details to avoid detection
- When hard work pays off:
  - For non-imposters, it enhances confidence.
  - Imposters mostly experience a sense of relief.

# IMPACT OF IMPOSTER SYNDROME ON BEHAVIOR:

#### • Holding back

- Since effort and new opportunities makes people vulnerable, people may hold back
  - ${\scriptstyle \circ}$  Don't apply for promotions
  - Don't offer opinions

# IMPACT OF IMPOSTER SYNDROME ON BEHAVIOR:

#### • Procrastination

- Associated with perfectionism
  - It's hard to meet impossible standards
- Gives people an excuse for failure
  - I didn't have enough time

# IMPACT OF IMPOSTER SYNDROME ON BEHAVIOR:

#### • Never finishing

• People shield themselves from possible detection or criticism

# IMPACT OF IMPOSTER SYNDROME ON BEHAVIOR:

#### • Self-sabotage

- People may subconsciously do things to undermine their success when they feel they don't deserve it
  - Show up late or unprepared
  - Drink too much before a big event

# IMPACT OF IMPOSTER SYNDROME ON BEHAVIOR:

## • Maintaining a low profile

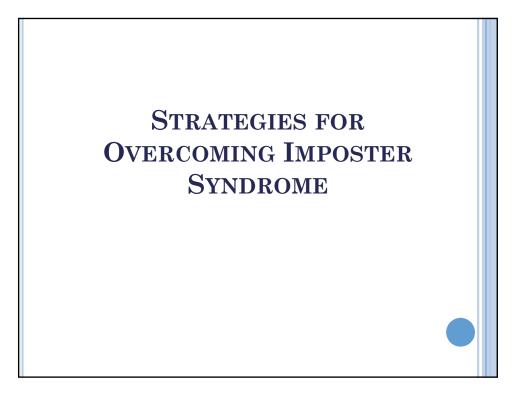
- Choosing a inconspicuous field
- Moving jobs frequently to avoid being discovered as imposters

### **POTENTIAL IMPACTS ON CAREERS:**

- Taking jobs below abilities or aspirations
- Failing to seek advancement or promotion
- Avoiding self-promotion
- Failing to negotiate
- Aiming lower
- Abandoning dreams
- Leaving a job or school
- Not giving opinions or speaking up
- Feeling unbalanced in work-life

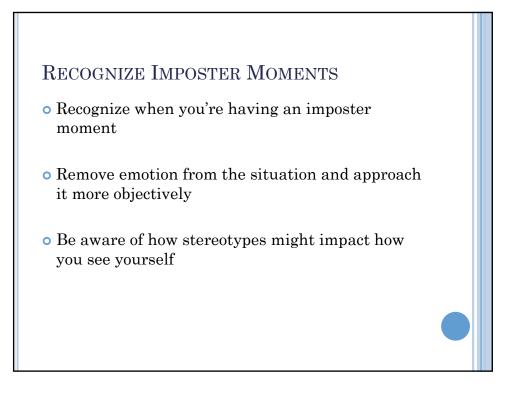
### **REFLECTION:**

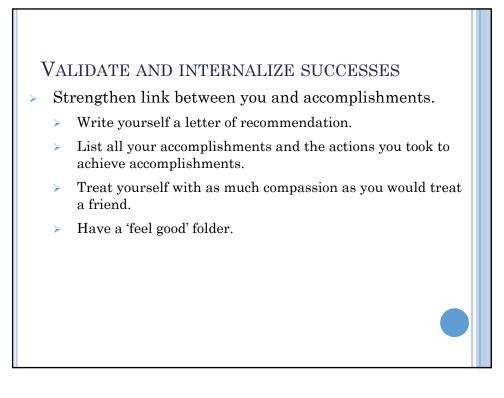
- What are some specific ways in which imposter syndrome has impacted your behavior or careers, or those of your colleagues/mentees?
- What opportunities have been or might be missed?



# TALK ABOUT IT

- Research shows that one of the best things we can do is name imposter syndrome
- Programs should increase awareness of pervasiveness of imposter syndrome (Vaughn et al., 2019).
- Talk about it with colleagues, friends, and mentors/mentees
  - Recognize that it is common
  - Recognize that it strikes highly capable people



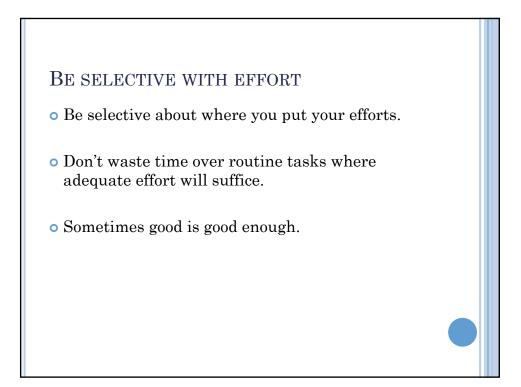


# ACCEPT RECOGNITION

- Stop minimizing compliments.
- Say "thank you."
- Eventually start saying things like:
  - "I really appreciate you saying that."
  - "It makes me feel good that my hard work paid off."
- Saying these words can help you internalize accomplishments more fully.

### DROP PERFECTIONISM

- Perfectionists believe they must deliver an unblemished performance 100% of the time. Anything less is met with deep shame and harsh inner criticism.
- This standard is impossible.
- It's not a matter of *if* you will err, but *when*.
- If you wait for everything to be perfect, you'll never get going.

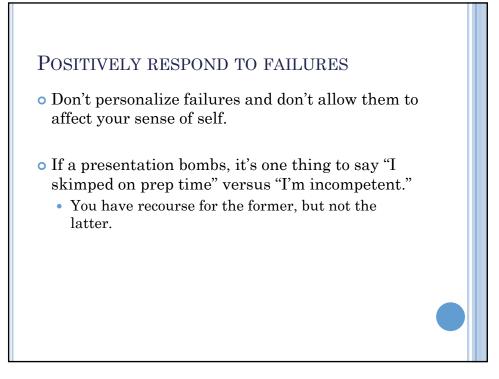


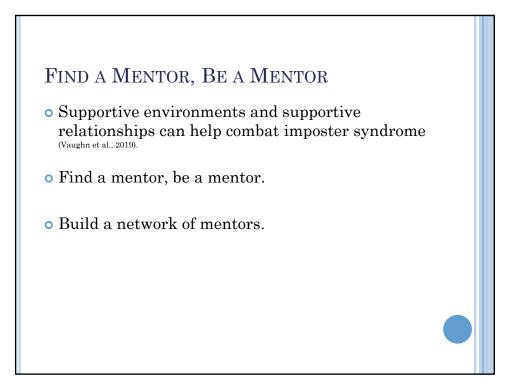
# CHANGE TO A GROWTH MINDSET

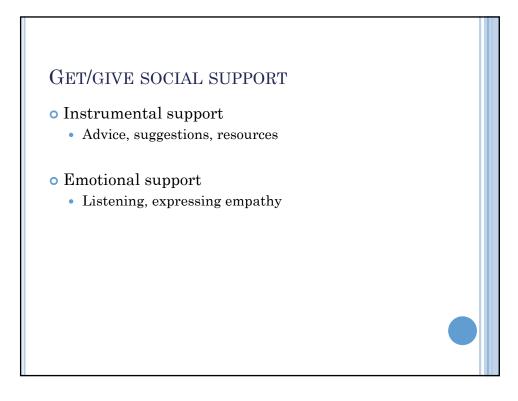
- A fixed mindset = inherent intelligence and ability.
- A growth mindset = intelligence and capability can be built.
- Don't think: "I'm unqualified."
- Think: "I may be inexperienced but I'm capable of growing into the role."
- Having a growth mindset is important for persistence, and people who excel in fields devote the most time engaged in practice.



- Even when you are an expert, you likely don't see yourself as one.
  - Prevents you from offering opinions or attempting things you're capable of
- Recognize that you don't have to (and can't possibly) know everything.
  - Knowing your knowledge limitations = sign of competence
- Even when you don't know something, you can still project confidence.









• If feelings are debilitating, Cognitive Behavioral Therapy has been shown to be effective in treating imposter syndrome.

# **DISCUSSION:**

• What other strategies have you found helpful to address imposter syndrome?

